

Ankur Pachisia

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Course	Institute	Year	CGPA
Bachelor of Business Administration	Symbiosis Centre for Management Studies, Nagpur	2023	7/10
Class XII (CBSE)	Centre Point School, Nagpur	2020	90%
Class X (CBSE)	Centre Point School, Nagpur	2018	86%

EXPERIENCES

- **Director | The Flea Fair** [June '21 – Present]
 - Coordinated & successfully organised a way to bring 150 + small businesses and local artists together making it **City's biggest fair** which gathered more than 15,000 audience in two days.
 - **Managed all areas of events**, from pre planning, through the event day and post event activities.
 - **Supervised team** of event planners, assistants & volunteers.
 - Directed all company marketing activities, including building social media presence, brand and recognition.
- **Co -Founder | Manzil Charitable Foundation** [June '20 – Present]
 - **Founded a NGO** that works for issue of every living being including humans, plants and animals.
 - **Formulated NGO's visions, goals & objectives.**
 - **Hired and trained** more than 200+ volunteers and assisted them in working.
 - **Managed to raise** INR 15,00,000 from fundraisers & donations.
 - Conducted **two mega projects** under my tenure which impacted more than 10,000 lives.
- **Sales Associate | Glass Build Industry** [Oct '19 – Present]
 - **Helped marketing teams** with daily administrative duties, including generating reports and updating CRM databases.
 - **Used social media accounts**, including Facebook, WhatsApp, Pinterest, Instagram and LinkedIn, to share company news and updates.
 - Used **WordPress to manage websites**, including processing orders, updating products and uploading blogs.

POSITIONS OF RESPONSIBILITY

- **Symbiosis Business Conference | Head of Finance** [April '22 – Sept '22]
 - Monitored budget and revenue, compiling reports for company to inform decision making.
 - Identified partnership opportunities and established business connections.
- **The Cultural Committee of Symbiosis | Volunteer** [Jan '22 – Jun '22]
 - Planned and executed variety of events such as farewell, freshers, cultural events as Finance & Marketing Volunteer.
- **Cenmun | Head of Finance** [June '19 – Sept '19]
 - Led the finance department of Central India's Biggest MUN conference.
 - Prepared the budget for for 1000+ delegates and turnover of INR 12,00,000 having sponsors of INR 1,00,000.
 - Managed all modelling, planning and execution of financial processes for the event and forecasted the future cash flows.

EXTRACURRICULAR ACTIVITIES

- **Received Best Delegate** in Sapphire Conclave.
- **Bronze Level Winner** at International Award for Young People.
- **Qualified** the preliminary round of VCFC Competition by Atria University.
- **1st Runner-up** in Bullzai'21 (Stock Market Competition) by Hansraj College, Delhi
- **Winner** in Tata Docomo Drawing Competition by CPS, Nagpur
- **1st Runner-up** in Inter School Drama Competition.
- **Raised INR 80,000** for a charitable cause.
- **2nd Runner-up** in International Informatics Olympiad (iiO)

KNOWLEDGE & SKILLS

- **Subject Knowledge:** Marketing, Management, Corporate Finance, Brand Management, Supply Chain, Portfolio Management, Accounting
- **Software Packages:** MS Office (Advanced), Canva (Advanced), Tally (Intermediate) , Wordpress (Intermediate)

REFERENCES

- **Mr. Sachin Pachisia** (Director - Glass Build Industry) - +91 93731 20261
- **Mr. Hiten Muniyal** (Co Founder - Manzil Charitable Foundation) - +91 98237 07087
- **Mr. Kunal Lakhani** (President - Symbiosis Business Conference) - +91 80076 38448